

**CONDUIT**  
pipe products, co.

**A Member of THE PHOENIX FORGE GROUP**

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March 17, 2005

To: Conduit Pipe Products Manufacturers Representatives

Re: IMC Material

Due to the unprecedented increases in IMC material, Conduit Pipe Products will no longer offer a "list and discount" approach to pricing. Effectively immediately all IMC material will be "Price on Application". Please contact your CPP inside sales staff for material pricing.

On behalf of the employees of The Phoenix Forge Group, thank you again for your continued support and valued efforts.

Sincerely,

Mark McIntosh  
Sales and Marketing Manager  
The Phoenix Forge Group

CC: Larry Dildine – President  
Ellen Robb - Controller